

Introducing Forecasting

FORECASTING · TIME SERIES DATA · MISSING DATA & RESAMPLING · ALGORITHMS · SAGEMAKER CANVAS · METRICS · AMAZON FORECAST

STUDY & REVIEW

01 MUST KNOW

if you remember five things, remember these

- 01 Forecasting predicts the future from the past:** it estimates **future values from historical data** carrying a **time component**. Series are **univariate** (one variable) or **multivariate** (many), and most follow a **trend, seasonal, cyclical**, or **irregular** pattern. The time element adds information but makes the problem harder than ordinary prediction.
- 02 Time series breaks regression's core assumption:** points are **captured in sequence** and tend to be **correlated** — yet regression assumes **independent** data points. That dependence (**autocorrelation**) is a form of noise that can *overstate* a model's accuracy, so time series needs special handling and algorithms that correct for it.
- 03 Data preparation is most of the work:** fix **missing values** (forward fill, moving average, backward fill = *lookahead*, interpolation, or **zero fill** in retail), **resample** to align frequencies (**downsample** to a coarser grain by sum/average; **upsample** to a finer grain — hard), **smooth** outliers, model **seasonality**, and standardize timestamps to **UTC**.
- 04 Forecasts are probabilistic — read the quantiles:** models predict at **P10, P50, P90** quantiles (the true value falls below the forecast that percent of the time). Accuracy metrics — **wQL, RMSE, MAPE, WAPE, MASE** — are all *lower-is-better*; choose the quantile by your cost of over- versus under-stocking.
- 05 Two build paths, five algorithms:** **Amazon SageMaker Canvas** builds forecast models with **no code** (quick or standard build); **Amazon Forecast** is the dedicated service with **five algorithms** — **ARIMA, DeepAR+, ETS, NPTS, Prophet** — plus **AutoML**. Either way, a time series dataset needs a **timestamp**, a **target**, and an **item ID** column.

02 KEY TERMS

TERM	DEFINITION
Forecasting	Predicting future values based on historical data; an area of ML in which the data carries a time component
Univariate / multivariate	Time series with one variable versus a time series with more than one variable
Seasonality	Any repeating observation whose frequency is stable (hourly, daily, quarterly, yearly); a dataset can hold several at once
Stationarity	How stable a system is; a stationary series has constant statistical properties over time — low stability predicts the future poorly
Autocorrelation	How points in time are linearly related; observations are not independent, so it acts as noise that can overstate model accuracy
Lookahead	Using future values to calculate the past (e.g., backward fill) — invalid in forecasting and to be avoided
Downsampling	Moving to a less finely grained time (hourly → daily); values are combined by sum (sales) or average (temperature)
Upsampling	Moving to a more finely grained time (daily → hourly); difficult and usually needs extra data or domain knowledge
Smoothing	Removing outliers and anomalies that would distort a forecast (data preparation and cleaner visualization)
Quantile (P10 / P50 / P90)	Probabilistic forecast points; the true value is below the prediction 10, 50, or 90 percent of the time
Back testing	How Amazon Forecast measures accuracy — it splits the time series into training and test sets rather than a random holdout

TERM	DEFINITION
AutoML	Amazon Forecast feature that tries every supported algorithm and selects the best-performing predictor

03 CLEANING AND RESHAPING TIME SERIES DATA

the bulk of forecasting work

TECHNIQUE	WHAT IT DOES
Forward fill	Fills a gap with the last known value
Moving average	Fills a gap with the average of recent known values
Backward fill	Fills with the next known value — looks into the future (<i>lookahead</i>); avoid in forecasting
Interpolation	Uses an equation to estimate the missing value
Zero fill	Leaves the gap as 0 — correct in retail, where a missing sale means no order that day
Downsampling	Moves to a coarser frequency (hourly → daily); combine by sum (sales) or average (temperature)
Upsampling	Moves to a finer frequency (daily → hourly); hard — needs extra data or domain knowledge
Smoothing	Removes outliers and anomalies that a one-off event created

04 FORECASTING ALGORITHMS (AMAZON FORECAST'S FIVE)

dataset features drive the choice

ALGORITHM	BEST SUITED FOR
ARIMA	Removes autocorrelations that can distort the pattern of observations
DeepAR+	Supervised algorithm for one-dimensional series; trains a recurrent neural network across multiple series
ETS (Exponential Smoothing)	Datasets with seasonality ; a weighted average of all observations, weights decreasing over time
NPTS (Non-Parametric Time Series)	Predicts by sampling from past observations ; specialized for seasonal and climatological data
Prophet	A Bayesian model; long time spans, missing data, or large outliers
AutoML	Tries all algorithms and picks the best predictor

05 FORECAST ACCURACY METRICS — ALL LOWER IS BETTER

probabilistic, not a single number

METRIC	WHAT IT MEASURES	REMEMBER
wQL	Average weighted quantile loss across P10/P50/P90	Best when errors vary a lot
RMSE	Standard deviation of the prediction errors	Best when errors are similar in size
MAPE	Percent error averaged over all time points	0 = a perfect model
WAPE	Absolute error normalized by the absolute target	0 = a perfect model
MASE	Forecast error scaled against a simple baseline	< 1 beats the baseline; > 1 is worse
Column impact	Relative influence of each input attribute	Larger value ⇒ larger impact

06 AMAZON FORECAST WORKFLOW

the ML pipeline applied to time series

01 Import as much historical + related data as you have → **02** Evaluate & feature-engineer the data → **03** Train a predictor — pick an algorithm or **AutoML**, and a **domain** → **04** Generate the forecast from an input dataset group → **05** Query it, or export to an **Amazon S3** bucket

- × “Backward fill is a safe way to patch gaps.” — It fills the past with **future** values (*lookahead*) and leaks information. Forward fill, moving average, and interpolation are safe; backward fill is not.
- × “Every missing sales value should be filled in.” — In retail a missing value usually means **no orders that day**; a **zero fill** (not an average) is right — zero is sometimes the perfect fill value.
- × “You can upsample as easily as you downsample.” — Downsampling to a coarser grain is straightforward; **upsampling** to a finer grain is difficult and usually impossible without another data source or domain knowledge.
- × “A strong correlation between two series proves one causes the other.” — **Correlation is not causation**. Shared **trends** inflate correlation — give two random series the same slope and they correlate strongly.
- × “Regression handles time series out of the box.” — Regression assumes **independent** points, but time series data is **correlated** (autocorrelation); untreated, it overstates the model's accuracy.
- × “A higher P90 forecast is a more accurate forecast.” — P10/P50/P90 are **quantiles of uncertainty**, not accuracy grades. Pick the quantile by your risk; judge accuracy by **lower** wQL/RMSE/MAPE/WAPE/MASE.
- × “A quick build is too rough to use.” — In SageMaker Canvas a **quick build** (2–15 min) is *reasonably accurate*; the **standard build** (2–4 hours) is the most accurate — you trade time for accuracy.
- × “DeepAR+ is unsupervised because it uses a neural network.” — **DeepAR+** is a **supervised** learning algorithm that trains a **recurrent neural network** over multiple time series.

08 SELF-QUIZ

answers are upside-down below

- Q1** What are the two broad categories of a time series based on how many variables it has?
- Q2** Name the four common patterns a time series can follow.
- Q3** Regression assumes points are independent — what property of time series data breaks that assumption?
- Q4** Which missing-value fill uses future values to estimate the past, and what is that dangerous practice called?
- Q5** Moving from an hourly dataset to a daily one is called what?
- Q6** In a P90 forecast, what fraction of the time will the true value fall below the predicted value?
- Q7** List the five algorithms Amazon Forecast supports.
- Q8** Which Amazon Forecast feature tries every algorithm and selects the best predictor?
- Q9** What three columns must a SageMaker Canvas time series dataset contain?
- Q10** How does Amazon Forecast split data to compute predictor accuracy metrics instead of a random holdout?

ANSWER KEY (rotate the page)

Q1 univariate (one variable) and multivariate (more than one variable) **Q2** trend, seasonal, cyclical, irregular **Q3** correlation between points (autocorrelation) **Q4** backward fill; the practice is lookahead **Q5** downsampling **Q6** 90 percent of the time **Q7** ARIMA, DeepAR+, ETS, NPTS, Prophet **Q8** AutoML **Q9** a timestamp column, a target column, and an item ID column **Q10** back testing (a time-ordered train/test split)